

NEW BUILD

Tailored
service packages

Unrivalled
commitment

WALDE



Honest.
Committed.
Experienced.



2

Fully committed to
your real estate
success since 1985.

1,716

new build apartments sold

937

new build apartments let

Marketing new build projects
differs significantly from
marketing existing residential
properties. Walde Immobilien
has a dedicated expert new
build business department to
handle the special require-
ments and needs in this area.

80

employees

11

offices

70,000

prospective buyers and
newsletter subscribers

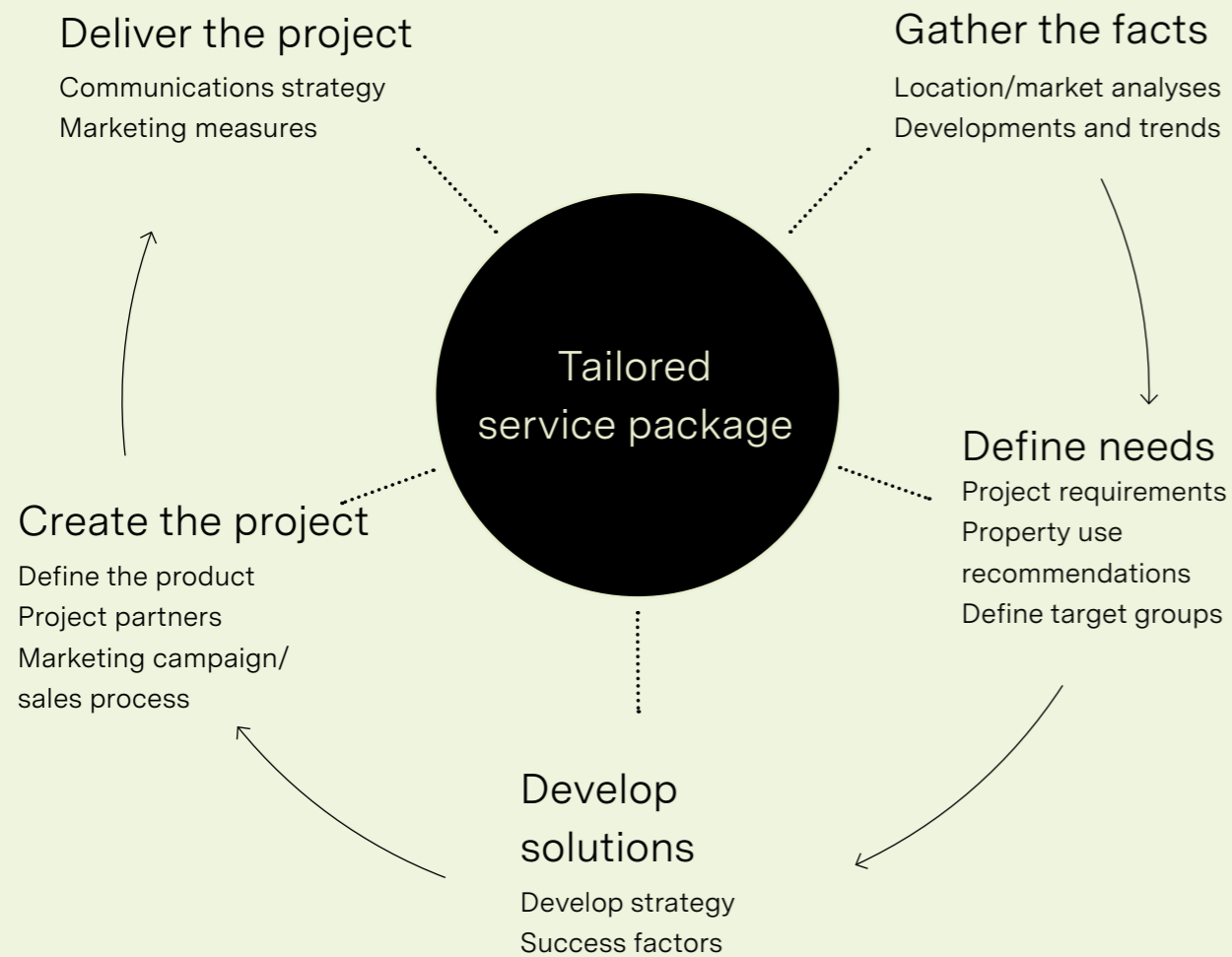
3

Agent Plus

You choose your ideal service package and we find a solution to your problem.

- + **Expert advice right from the start**
Our comprehensive advice means you get the most out of your project. We will determine the optimum marketing strategy and show you the best ways to maximise potential
- + **Strong foundations for your success**
Your profitability calculation is based on evaluation of marketing opportunities and recommendations for marketable, sustainable prices.
- + **Aim for excellence**
We will support you along every step of the way, from the initial idea to final occupation of the property. Together, we will find a solution for every problem – or the right partner.

4



5



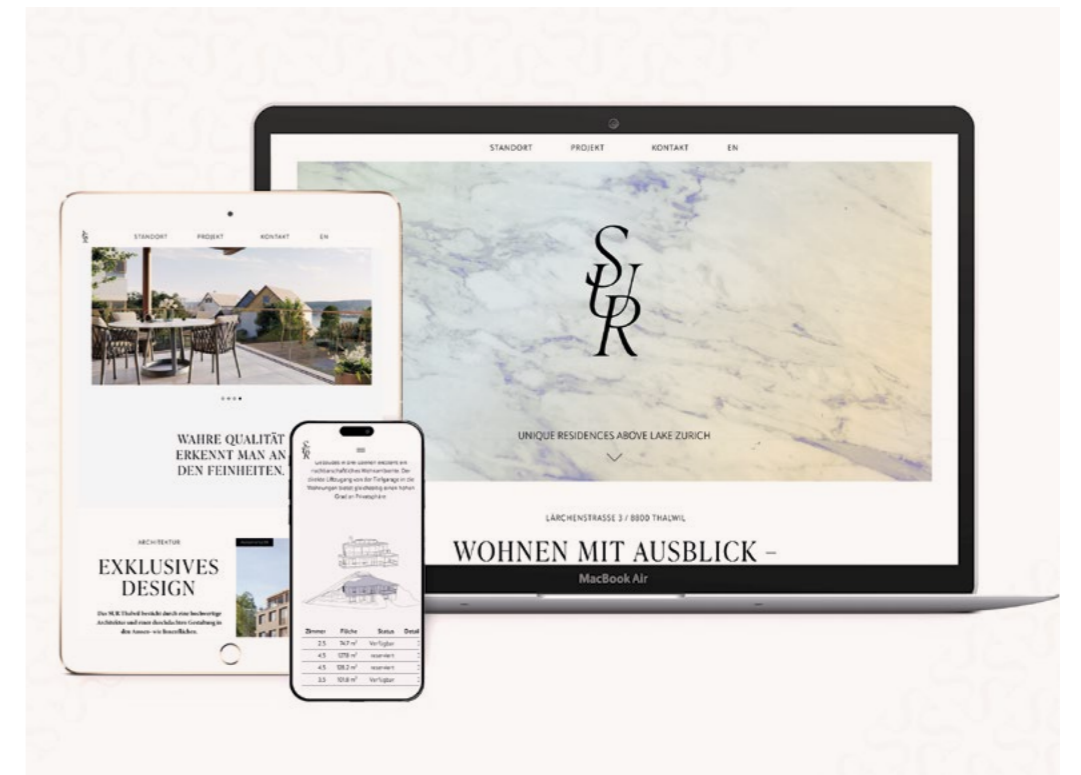
Our projects speak to the heart.



6

Digitalisation, artificial intelligence, virtual reality: The future is built on knowledge, expertise and experience – especially when it comes to bringing new builds to market.

We speak your language. For you, your clients and your partners. But always for people.



Personally there for you



Leslie Kempter-Schibler
 Head of New Build & Key Account Manager
 Member of the Management Team
 MAS Immobilienmanagement
 Betriebsökonomin FH



Leonie Steiner
 Deputy Head of New Build
 MAS Immobilienmanagement
 Dipl. Betriebswirtschafterin HF



Stefan Meier
 Head of New Build Acquisition
 Eidg. dipl. Immobilientreuhänder
 Immobilienvermarkter mit eidg. FA



Elisa Pangellieri
 Real Estate Consultant



Nicole Gull
 Real Estate Consultant
 Immobilienvermarkterin mit eidg. FA



Tanya Nussberger
 Real Estate Consultant



Sergio Muggli
 Real Estate Consultant

Walde Immobilien AG
 Zollikerstrasse 65
 8702 Zollikon

+41 44 396 60 10
 neubau@walde.ch
walde.ch

Our network



- | | | |
|---|---|--|
| 1 Arosa
+41 81 544 81 71
graubuenden@walde.ch | 6 Luzern
+41 41 227 30 30
luzern@walde.ch | 11 Zollikon, Anlageimmobilien
+41 44 396 60 80
anlageimmobilien@walde.ch |
| 2 Baden
+41 56 520 70 70
baden@walde.ch | 7 Sursee
+41 41 929 59 59
sursee@walde.ch | 11 Zollikon, Neubau
+41 44 396 60 10
neubau@walde.ch |
| 3 Chur
+41 81 544 81 71
graubuenden@walde.ch | 8 Thalwil
+41 44 722 61 00
thalwil@walde.ch | 11 Zollikon, Hauptsitz
+41 44 396 60 60
zollikon@walde.ch |
| 4 Flims
+41 81 544 81 71
graubuenden@walde.ch | 9 Uster
+41 44 905 40 90
uster@walde.ch | |
| 5 Kloten
+41 44 534 61 61
kloten@walde.ch | 10 Zug
+41 41 727 82 82
zug@walde.ch | |

Testimonials



10

1



2



3



4

- 1 **Herrliberg, "Ori"**
Client: oora Real Estate AG
Architecture: HDPF AG
7 commonhold apartments
- 2 **Zurich, "Mühlebach"**
Client: Fundamenta Group (Switzerland) AG
Architecture: EMWE Architekten AG
13 commonhold apartments
- 3 **Küsnacht, "MIRO"**
Client: AG für Wohneigentum
Architecture: BGA Budelmann Gernet Architekten AG
6 commonhold apartments, 2 semi-detached house
- 4 **Thalwil, "SUR"**
Client: IMSA Development AG
Architecture: HDPF AG
4 commonhold apartments



5



6



7



8

- 5 **Zurich, "Jardin"**
Client: Fundamenta Group (Switzerland) AG
Architecture: Roefs Architekten AG
20 commonhold apartments
- 6 **Zurich, "Spiegelhofstrasse 56"**
Client: Private
Architecture: Moser & Wegenstein Architekten AG, Zurich
7 rental apartments
- 7 **Rüschlikon, "Noblesse"**
Client: Rüschliker-Park AG
Architecture: Inizia AG
10 commonhold apartments
- 8 **Zollikon, "RIVA"**
Client: Ledermann Immobilien AG
Architecture: Oberholzer & Brüscheweiler Architekten AG
9 commonhold apartments

Walde Immobilien AG
Zollikerstrasse 65
8702 Zollikon
+41 44 396 60 10
neubau@walde.ch

walde.ch